Scott James

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Profile

I am a creative, self-motivated individual who is passionate about IT, I taught myself how to code while at college and have since gained a career with 5+ years of experience as a full stack developer creating web apps and websites for businesses with a proven increase on their overall online presence, I am now looking for migrating my skills and continue learning and adapting to new software and technologies.

Training and Education

Nescot College Surrey	March 2023 – November 2023

Level 3 Diploma in Software Development

TechTalent Academy, Cyber Academy	September 2022 – January 2023

Level 3 Cyber Security

Learndirect	February 2016 – July 2016

Mathematics A
English A

North West Kent College	September 2013 – July 2015

Pearson BTEC Level 3 Diploma in Professional Competence for IT and Telecoms Professionals.
Pearson BTEC Level 2 Diploma in Professional Competence for IT and Telecoms Professionals.
Pearson BTEC Level 2 in ICT Systems and Principles.

Skills

HTML & CSS	JavaScript	PHP
React	SQL	Adobe XD
WordPress	Apache Server	Database Management
Customer Relationship Management (CRM)	Active Directory	Windows Server

Work Experience

Hole9 Golf Accessories, Sales Executive 2022 – 2024

- Build and maintain strong relationships with key clients, understanding their needs and providing tailored solutions.
- Develop and implement effective sales strategies to drive business growth and achieve revenue targets.
- Identify potential customers through research, networking, converting leads into sales opportunities.
- Conduct sales presentations, negotiate terms, and close deals to secure profitable contracts.
- Gather and analyse customer feedback to improve products, services, and the overall customer experience

Freelance (Remote), Full stack Developer 2018 – 2022

- Managing client proposals from start to finish including during the design, print, and production processes.
- Developing a high level of expertise in programming languages such as HTML, PHP, and JavaScript coding.
- Ensuring the site is properly optimized for the search engines (SEO).
- Performing QA testing.
- Write and debug software code.

- Keeping up to date with modern design and developer trends.
- Strong problem-solving skills.
- Strong understanding of web development programming techniques and tools.

PC World (Crayford), Business Advisor 2015 – 2017

- Customer service and in-house customer service training.
- Marketing, presentation, and promotional duties.
- Clerical duties (data entry, record-keeping, appointment scheduling, answering, and routing phone calls).
- Identifying potential business customers for future business development.
- Preparing financial reports and analysing consumer and competitor behaviours.
- business-to-business(B2B) and business-to-customer (B2C) sales.
- Up-selling to customers and businesses.
- Recognize and reach out to clients in businesses.
- Meeting daily, weekly, and monthly KPI.

North West Kent College, IT Technician 2013 – 2015

- Recording customer information with a CRM (Customer Relationship Management) system.
- Installing and configuring the network, hardware, and software.
- Repair or replace damaged hardware.
- Troubleshooting network, hardware, and software issues and resolving all IT-related problems.
- Conduct backup activities and disaster preparedness.
- Install and upgrade the computer network.
- Working with Microsoft Server and active directory.

Interests & Hobbies

Studying towards more IT qualifications: Security+, AWS Cloud Practitioner, CISMP, Cisco Network+. Game Development: I am learning how to create video games in Unity while also learning about C#. Darts & Golf are perfect sports for me to clear my head, and I have met great people after playing in local tournaments.

Personal Achievements

IT Army of Ukraine Cyber Specialist 2022, Wanting to help Ukraine and seeing websites hosted in Ukraine being attacked I joined the IT Army of Ukraine where I was given training material and resources to help fight back against Russian aggression.

WebJam1 Winner 2021, Having one week to complete a website based upon the theme of nature, I decided to make a charity website for African elephants and the ivory trade winning me first place for my simplistic creative design

Arctic Code Vault Contributor 2020, I am one of the lucky few who got their code preserved for future generations in GitHub arctic vault in the arctic mountains of Svalbard.

References

Available upon request.